



**Bulgaria-Serbia IPA Cross-Border Programme**  
**CCI Number 2007CB16IPO006**

**Project number:** 2007CB16IPO006-2011-2-245  
**Project name:** STIMULATION OF ECONOMIC EXCHANGE IN THE CROSS-BORDER REGION MONTANA - PIROT

**Project partners:**

- **Lead partner:** National Association Legal Initiative for Local Government - Montana Branch, Bulgaria
- **Project partner 2:** Municipality of Pirot, Serbia

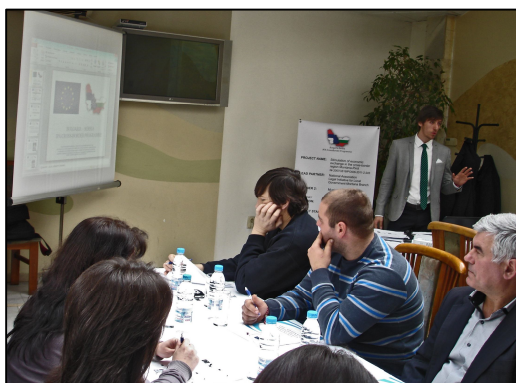
**Budget:** 177 982,84 €  
**Project duration:** 12 months

**Project description:**

The project envisioned and achieved the following results:

- Developed study on the products and services offered by enterprises from Montana and Pirot that have export advantages or export potential;
- Developed study on potential EU markets for the identified products and services;
- Implemented survey among business representatives from Montana and Pirot;
- Elaborated manual on models for cooperation and partnership based on European best practices, implemented studies and survey;
- Organized business forums for dissemination of the results from the studies and the survey, popularization of the elaborated manual and establishment of business partnerships in the region.

The project was successfully completed in April 2014.



The Programme is co-funded by the  
European Union.